



Tregaskis Brown Ltd

**"The wise man doesn't give the right answers, he poses the right questions." Claude Levi-Strauss**

A key difference between an adequate manager and a great manager is their ability to coach their staff – to lead discussions that help staff achieve business and professional goals. However, coaching requires a fresh approach for managers who are typically recruited to “lead from the front”. How do these managers turn their expertise into a resource for their staff? How do they become great at enabling others to learn?

### ***Improve performance through coaching conversations***

Learning to conduct great coaching conversations will help you to:

- Become a respected leader who is in touch with what matters
- Develop a more productive and motivated team
- Help your staff to explore their full potential
- Achieve your business outcomes

### ***How we can help***

Our one-day intensive workshop is designed so that you make positive, permanent changes to the way you work with your staff.

Our workshop begins with an introduction to the tried and tested principles of coaching, and a model for great coaching conversations.

Our intensive also includes plenty of opportunity for practice and you'll see experienced coaching in action, and be able to pull this apart - what is working well, how could you make these skills work for you?

We also provide a complimentary coaching session for each participant following the intensive because the best way to build great coaching skills is to be coached, to experience great coaching discussions as a “coachee”.

*"Learning the skill to coach people is so much easier if you have some experience of being coached yourself. We found that giving our team leaders an experience of their own coaching session with Karen helped them become better coaches themselves - both in terms of confidence as well as ability."*

*Dr Rachel Ward  
Manager, HR Service Delivery  
Inland Revenue*

### ***Our team***

Tregaskis Brown has a team of experienced facilitators with many years of hands-on operational management combined with extensive experience in training and coaching at all levels.

### ***Getting started***

Our one-day intensive workshop is ready to go, and we're happy to tailor this to suit the specific needs of your organisation. We also offer a two-day workshop for people looking to further develop their coaching capability.

***Invest in your manager's coaching skills and you'll immediately see the difference in their teams.***

***To find out more call us on +64 +4 475 9344 or email [info@tregaskisbrown.com](mailto:info@tregaskisbrown.com)***